

SANCHITA OHRI

C-88, Kalkaji, 1st floor, Near Nehru Place. New Delhi, India
Ph.: +91-9759215861; Email: sanchita.ohri@ifmr.ac.in

ACADEMIC QUALIFICATION

- **MA (Hons) in Global Development Economics**, Boston University, USA. **2015-2017**
- **B.SC (Hons) in Economics**, University of Warwick, Coventry, UK. **2012-2015**

WORK EXPERIENCE

Abdul Lateef Jameel Poverty Action Lab, JPAL, Delhi, India

Research Manager

Oct 2019 –Present

- Managed multiple projects within the environment and energy sector
- Led conversations with high ranking government officials of different states including Haryana and Andhra Pradesh to build partnerships and start research projects
- Managed a team of 5 research associates and senior associates. Mentored the team professionally as well as for personal growth
- Prepared grant applications for funding on the Direct Benefit Transfers of Electricity (DBTE) projects for donors such as USAID and Bill and Melinda Gates Foundation (BMGF) among many others. The total grants were valued at \$1,300,000
- Point person for financial management of the 3 projects. Liaising with finance team in JPAL to make sure stable financial health of the projects is maintained
- Responsible for identifying grants for the project and drafting applications for the same
- Leading the projects to make sure the ideas of the professors are properly communicated to the entire team and are implemented well
- Liaising with other verticals within JPAL to coordinate different aspects of the projects and make sure everyone is up to date with developments on the projects

Senior Research Associate

Oct 2018-Oct 2019

- Responsible for multi project management in the environment and energy sector
- Working on projects under the mentorship of eminent professors from the field- Assistant Prof. Nicholas Ryan, University of Yale, USA; Assistant Prof. Prabhat Barnwal, Michigan State University, USA and Dr Anant Sudarshan, South Asia Director, Energy Policy Institute of Chicago
- Undertook a large scale survey of 8,000 households in 5 urban cities – Delhi, Hyderabad, Chennai, Ahmedabad and Kolkata almost independently with some support from the research manager on the #GiveItUp project
- Training and managing over 80 field staff and doing field planning
- Led the data analysis of data collected from the field after surveys were completed. Drafted the final report to be submitted to the partners – the Oil Marketing Companies (IOCL, HPCL, BPCL)
- Presented the final findings of the study to the Oil Marketing Companies along with Dr Prabhat Barnwal
- Mentored Research Associates and Senior Research Associates on the Direct Benefit Transfers of Electricity (DBTE) projects in Punjab and Rajasthan. This included providing overall support in implementing the project as well as personal support for career growth
- Prepared grant deliverables including implementation reports, marketing plans etc. for grants on both DBTE and #GiveItUp projects

Research Associate

Jun 2017-Oct 2018

- Responsible for turn-key project management and coordination with the Oil Marketing Companies (IOCL, HPCL, BPCL), working closely with their General Managers for LPG sales
- Point person in overseeing the implementation of the first phase of activities on the #GiveItUp project. The project will be spread across 7 cities in India
- Reporting and interacting with eminent professors from the field- Assistant Prof. Nicholas Ryan, University of Yale, USA; Assistant Prof. Prabhat Barnwal, Michigan State University, USA
- Responsible for random sampling of 1,00,000 consumers from administrative data provided by the Oil Marketing Companies using STATA as the software
- Preparing the questionnaire, & exploring best channel to execute mass scale study
- Performing regression analysis, analyzing data & conducting secondary research on data received by Ministry of Petroleum and Natural Gas on the Pradhan Mantri Ujjwala Yojna scheme

Research Consultant

Apr –May 2017

- Responsible for coordinating a survey of 2,000 households in Rajasthan on domestic electricity consumption. The project was being funded by The World Bank
- Training and managing over 50 field staff and doing field planning
- Data cleaning of primary data and creating preliminary data analysis reports

Purearth Asia, New Delhi, India

Jun-Aug 2016

Summer Intern

- Created a Self-help group and Microfinance framework to disseminate Rs 2,00,000
- Managed product costing and performed sales and profit analysis
- Managed content for blog posts and developed marketing strategies for the products

Grant Thornton, Gurgaon, India

Aug - Sep 2014

Summer Trainee

- Worked in the Risk Analysis Department
- Did an industry landscape for Healthcare sector in India for a market entrant
- Performed a comparative analysis for various players in Medical tourism in India
- Participated in internal and external discussions regarding opportunities in the Healthcare and Medical tourism Industry in India

Birla Sun life, Moradabad, India

July - Aug 2013

Summer Trainee

- Tracked and analyzed business operations in an Asset Management Company
- Prepared questionnaires and executed a survey to understand the level of awareness amongst people about mutual funds. Interviewed 50 households

RESEACRH PROJECTS

- Econometrically detailed capstone project on “Improving financial access to Indonesian Migrants” using STATA as the analysis software, Boston University **Sep 2016-Dec 2016**
- Econometrics project on “Investigating convergence of the U.S regions: A cross-sectional analysis using STATA as the analysis software, Boston University **Jan 2016-May 2016**
- Econometrically detailed dissertation on the “Effect of institutions on the economic performance of colonized African countries” using STATA as the analysis software, University of Warwick **Oct 2014 - Apr 2015**

COMPUTER SKILLS AND CERTIFICATIONS

- Economics Analysis Software- STATA, R, Microsoft Package
- LSMS Training and CITI- Human Subject Research certification